## Your Guide to ScotPac's Solutions





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## Introduction

# Providing leading finance solutions for over 35 years

For over 35 years, we've built relationships with businesses across Australia and New Zealand based on offering more choice when it comes to finance and funding solutions.





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Why ScotPac

## Fast & flexible funding for every business need

From simple to complex, large or small, we have a funding solutions for all your business needs

These are just a few of the reasons why over 9,300 businesses across Australia and New Zealand choose funding solutions from ScotPac.

Choose ScotPac and you'll be partnering with a financier that makes decisions based on the future potential of your business, not just its past performance.





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## **Invoice Finance**

## Are cash flow gaps impacting your business?

Boost cash flow with a line of credit secured against your unpaid sales invoices.

Our range of Invoice Finance solutions are suitable for businesses selling to other businesses on standard trade credit terms.

Choose between self-managed solutions, where you decide how much money you need and how often you need it, or end-to-end services that provide receivables and collection support.



## No property security required

Access a line of credit without property security



## **Personal service**

A personal service from a local dedicated relationship manager who understands your business



## Flexible limits

No more credit increase requests, with facilities up to \$200M facility that grows with your business



### **Need fast cash?**

Access Cash Connector, our cloud based funding solution



## Tired of chasing payments?

Let our Integral Collections team manage your outstanding debts on a no recovery, no fee basis



## **Need protection against bad debts?**

Cover for customer events out of your control by adding on Bad Debt Protection



## **Asset Finance**

## Time to upgrade old assets or buy new equipment?

Funding for plant, equipment and vehicles so you can take on more opportunities to expand your business. Feel confident with direct access to decision makers who understand your business and take a flexible approach.





## **More Choice**

Purchase new or pre-owned assets locally or from overseas



## **No Deposits**

Fund up to 100% of the purchase costs of an asset



## **Unlock Capital**

Access capital you have tied up with assets you already own



## **Trade Finance**

## Need more purchasing power?

Use a revolving line of credit to buy stock, inventory and raw materials from your local or overseas suppliers. Increase stock levels and benefit from repayment terms of up to 150 days, allowing you to take on new opportunities and grow your business.





## **Flexible Terms**

Funding up to 150 days and up to 100% of order value



## **Multiple Currencies**

We can fund transactions in most currencies



## **International Support**

From our specialist team in China



Selling goods to overseas customers?

Our specialist trade team can fund your export invoices



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## **Business Loans**

## Ready to invest in your business' growth?

Whether you're looking for a quick cash boost for your business or are ready to invest in growth, we have a range of loans for any business.





### **Fast**

Up to \$500K funded within 24 hours of approval, with no industry restrictions



## Choice

Unlock the equity in your home with a property secured loan of up to \$4M



## **Trusted**

We're Australia largest non-bank business lender, supporting business owners for over 35 years



## **Line of Credit**

## Need a flexible way to fund business growth?

ScotPac's Line of Credit gives you access to funds when you need them, offering the agility your business deserves. With flexible drawdowns and transparent fees, you can grow your business on your terms.





## **Fast**

Access up to \$500K in as little as 24 hours



## **Tailored**

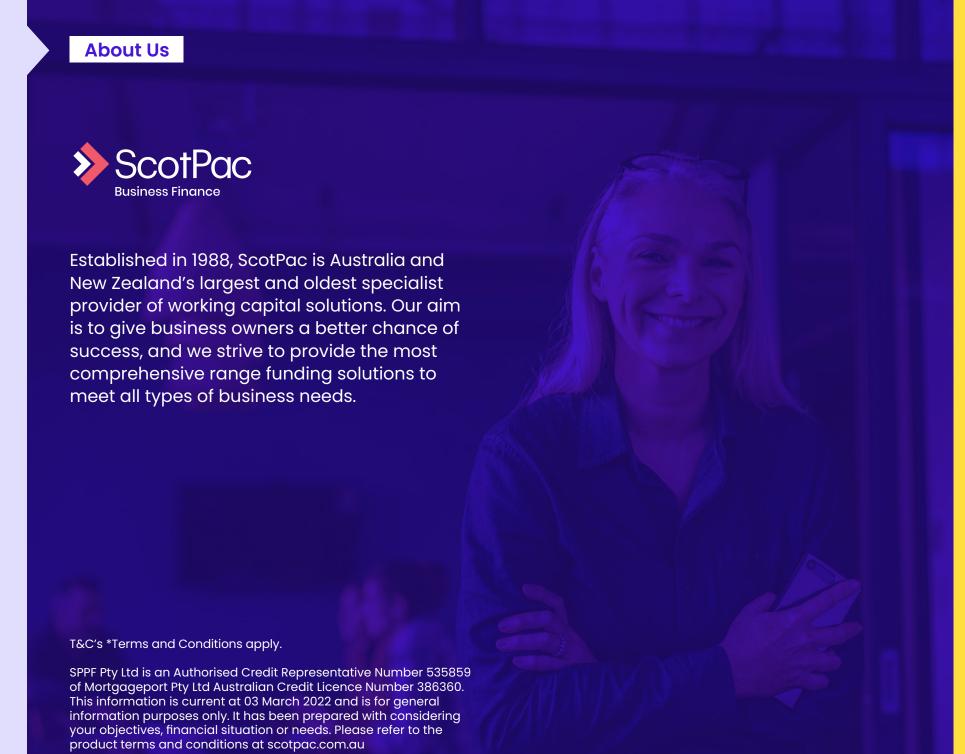
Only pay for the funds you use



## **Flexible**

Make additional payments and re-draw when needed





## Talk to us

## Call 1300 145 344 or visit scotpac.com.au

## Office locations

Adelaide

**Auckland** 

Brisbane

**Gold Coast** 

Melbourne

Perth

Sydney

Guangzhou



